

The JELA Experience

Joint Enterprise Licensing Agreement

Fact Sheet 2023

Benefits of the JELA Experience:

- Centralized governance
- Enhanced negotiation positions
- Improved operational efficiencies
- Standardized and reduced pricing
- · Cost savings
- Transferability of licenses between Services/Agencies
- Sharing of best practices and lessons learned
- · Increased asset visibility

- Builds upon existing strategic sourcing agreements, such as DOD Enterprise Software Initiative
- Provides established contractual agreements with set pricing and specific terms and conditions such as: consolidated orders, deeply discounted pricing (due to expansive consolidation and bulk buying power) and committed funding
- Offers streamlined program and contract management
- Federal Contracting Officer Representative structure (per enrollment)

Current JELAs:

Adobe



Volume Discounts

Bulk Pricing Standard Capabilities

Improve Terms and

Consistent terms & conditions

Reutilization of spare licenses

Visibility of spend

Consolidation

Fewer Contracts = Reduced administrative overhead

Faster time to market for needed capabilities

Compliance

Supports strategic sourcing objectives

Mandated by National Defense Authorization Act (NDAA), and Federal Information Technology Acquisition Reform Act (FITARA)